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Bibliography of Tests and Testing in Business Subjects

Monograph 42

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PREFACE

The following bibliography of testing articles and tests has been compiled from an extensive examination of government bulletins, commercial education periodicals, books, and printed tests obtained from various publishing houses. The articles on testing have been taken from periodicals dated since January, 1930, and from books having a copyright date later than 1920. The tests listed are those now in actual publication. At the end of the bibliography is given a list of sources from which tests may be obtained yearly for contest purposes.

It is hoped that this bibliography will be helpful to students and to teachers.

All the prices are indicated as list or net. Those prices which are shown as list prices are subject to the publisher's usual discount.

BOOKKEEPING AND ACCOUNTING

READING REFERENCES

1. ANDRUSS, H. A. "Problem-Point Tests in Bookkeeping," *Ways to Teach Bookkeeping and Accounting*, paper bound volume, South-Western Publishing Company, 1937, Chapter XVI, \$1.00 list. (Sample test included.)
2. ANDRUSS, H. A. "A Bookkeeping Contest Examination and Key," *Ways to Teach Bookkeeping and Accounting*, South-Western Publishing Company, 1937, Chapter XVII, \$1.00 list. (Sample test included.)
3. "Bookkeeping Ability Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 189, \$2.50. (Twenty per cent discount to members.)
4. BREIDENBAUGH, V. E. "Tests on Business Forms," *Business Education World*, January, 1939, page 374, 10 cents. (Sample test included.)
5. DEUTSCH, A. "The Diagnosis and Correction of Pupils' Mistakes in Connection with the Formal Side of Bookkeeping," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 101, \$1.50.
6. FAY, M. G. "The Construction of the Diagnostic Test in Bookkeeping III," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 89, \$1.50.
7. GOTTLIEB, M. "Weaknesses Revealed by Diagnostic Testing and Suggested Remedial Teaching in Bookkeeping," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 107, \$1.50.
8. HOLTSCLAW, J. L. "Comments on Bookkeeping Ability Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 272, \$2.50. (Twenty per cent discount to members.)
9. KESSLER, HARRY. "Results of Diagnostic Test in Bookkeeping III," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 96, \$1.50.
10. LOMAX, PAUL, and AGNEW, PETER. "Measurement of Bookkeeping Teaching Results," *Problems of Teaching Bookkeeping*, Prentice-Hall, Inc., 1930, Chapter XII, \$1.25 list.
11. "Reliability of Bookkeeping Tests," *The Balance Sheet*, South-Western Publishing Company, February, 1938, page 263.

12. SHORS, W. F. "Measurement of Ability on the Accounting Level," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 293, \$2.50. (Twenty per cent discount to members.)
13. SIPE, J. M. "Errors in Bookkeeping Tests," *Journal of Business Education*, January, 1932, page 19, 10 cents.
14. "Test in Bookkeeping," *The Balance Sheet*, South-Western Publishing Company, January, 1934, page 220. (Sample test included.)

BOOKKEEPING AND ACCOUNTING TESTS

1. ACHIEVEMENT TESTS, Alexander, H. M. Rowe Company. Tests to accompany *The Rowe Bookkeeping and Accounting Practice*.
For Part One and Practice Set One, Complete Set, 12 cents list.
For Part Two and Practice Set Two, Complete Set, 12 cents list.
Free to users of texts and sets.
2. ACCOUNTING PRINCIPLES TESTS, J. O. McKinsey, South-Western Publishing Company.
Series A, 6 tests for McKinsey's *Bookkeeping and Accounting*, Second Edition.
Series C, 6 tests for McKinsey's *Bookkeeping and Accounting*, Second Edition.
Series F, 10 tests for McKinsey's *Bookkeeping and Accounting*, Third Edition.
Free to users of text; 1 cent per copy to others.
3. BREIDENBAUGH BOOKKEEPING TESTS, DIVISION I (SINGLE PROPRIETORSHIP), V. E. Breidenbaugh, Public School Publishing Company. Four tests on single proprietorship to accompany any textbook.
Sample set (which includes all four tests, answer keys, manual of directions, and record sheet), 50 cents list, postpaid.
4. BOOKKEEPING ACHIEVEMENT TESTS, C. E. Bowman, American Book Company. Six tests to accompany elementary course, *Fundamentals of Bookkeeping and Business*.
Fifteen copies of all tests, \$1.00 list. Fifteen copies of a single unit, 20 cents. Manual and key, 12 cents list.
5. BOOKKEEPING ACHIEVEMENT TESTS, A. L. Percy, American Book Company. Six tests to accompany advanced course, *Fundamentals of Bookkeeping and Business*.
Fifteen copies of all tests, 68 cents list. Fifteen copies of a single unit, 12 cents list.
6. BOOKKEEPING AND BUSINESS METHODS TEST, R. I. Lund, Ellis Publishing Company. To accompany *Bookkeeping and Business Methods*, or any other bookkeeping course.
No charge.

7. BOOKKEEPING TESTS, F. H. Elwell, Ginn and Company. Seven tests to accompany *Bookkeeping for Today*.

Free to users of text; 20 cents list per package of 10 tests to others.

8. BOOKKEEPING TESTS, J. H. Jackson, T. H. Sanders, and A. H. Sproul, Ginn and Company. Four tests, Series I to IV, to accompany first-year course, *Bookkeeping and Business Knowledge*, Revised Edition.

Free to users of text; to others 20 cents list for 10 copies of Series I to IV.

9. BOOKKEEPING TESTS, J. H. Jackson, T. H. Sanders, and A. H. Sproul, Ginn and Company. Four tests, Series V to VIII, to accompany second-year course, *Bookkeeping and Business Knowledge*, Revised Edition.

Free to users of text; 20 cents list for 10 copies of Series V to VIII to others.

10. BOOKKEEPING TESTS, Elwell, Zelliott, and Good, Ginn and Company. Tests to accompany *Personal and Business Record Keeping*.

Free to users of text; 20 cents list for package of 10 tests to others.

11. BOOKKEEPING TESTS, P. A. Carlson, South-Western Publishing Company.

Series A, 9 tests for *20th Century Bookkeeping and Accounting*, Fifteenth Edition.

Series D, 12 tests for *20th Century Bookkeeping and Accounting*, Sixteenth Edition. Standardized scores available.

Series G, 13 tests for *20th Century Bookkeeping and Accounting*, Seventeenth Edition. Standardized scores available.

Free to users of text; 1 cent per copy to others.

12. BOOKKEEPING TESTS, SERIES R, M. E. Studebaker, South-Western Publishing Company. Six tests to accompany *Bookkeeping and Accounting for Rural Schools*.

Free to users of text; 1 cent per copy to others.

13. BOOKKEEPING TESTS, SERIES A, W. H. Wythes, Prentice-Hall, Inc. Four tests and comprehensive test to accompany *Bookkeeping Principles and Practice*, Volume I, Third Edition.

Single copies, 3 cents. Twenty-five copies of any one test, 50 cents. Teacher's set, including instruction sheet, keys, class records, and tests for Volumes I and II, 50 cents. Prices are net.

14. BOOKKEEPING TESTS, SERIES A, W. H. Wythes, Prentice-Hall, Inc. Six tests to accompany *Bookkeeping Principles and Practice*, Volume II, Revised Edition.

Single copies, 3 cents. Twenty-five copies of any one test, 50 cents. Teacher's set, including instruction sheet, keys, class records, and tests for Volumes I and II, 50 cents. Prices are net.

15. **EFFICIENCY TESTS**, Ellis Publishing Company. Three tests to accompany *Ellis Industrial Bookkeeping*, or any other bookkeeping course.

Per set, 20 cents net. Key, 50 cents net.

16. **ELWELL-FOWLKES BOOKKEEPING TESTS**, F. H. Elwell and J. G. Fowlkes, World Book Company. Two tests, one for each semester, to accompany any textbook. Equivalent forms and standardized scores are available.

Specimen set, 30 cents, postpaid. Package of 25 tests, \$1.30 net.

17. **INTENSIVE BOOKKEEPING AND ACCOUNTING TESTS**, E. H. Fearon, The Gregg Publishing Company. Thirty tests to accompany *Intensive Bookkeeping and Accounting*.

Complete set, student's edition, 28 cents list. Teacher's edition, 28 cents net.

18. **MANCHESTER SEMESTER-END ACHIEVEMENT TESTS**, Bureau of Tests and Measurements, Manchester College, North Manchester, Indiana.

Tests for first-year bookkeeping. Less than 10 copies, 5 cents each; 10 to 99 copies, 3 cents each; 100 or more copies, 2 cents each.

19. **MODERN BOOKKEEPING PRACTICE OBJECTIVE TESTS**, N. Altholz and L. Braverman, Lyons and Carnahan. Six tests to accompany first-year course, *Modern Bookkeeping Practice*.

Single set, 16 cents list.

20. **MODERN BOOKKEEPING PRACTICE OBJECTIVE TESTS**, N. Altholz and L. Braverman, Lyons and Carnahan. Six tests to accompany second-year course, *Modern Bookkeeping Practice*.

Single set, 16 cents list.

21. **SHEMWELL-WHITCRAFT BOOKKEEPING TEST**, E. C. Shemwell, J. E. Whiteraft, H. E. Schrammel, Director, Bureau of Educational Measurements, Kansas State Teachers College. Tests I and II for first and second semester work.

Specimen set, 15 cents. Quantities less than 25, 2½ cents each. Per 100, \$2.00, f.o.b. Emporia.

22. **TESTS FOR BOOKKEEPING FOR IMMEDIATE USE, BOOK I**, J. G. Kirk and W. R. Odell, The John C. Winston Company. Six unit achievement tests and twenty-two chapter tests to accompany *Bookkeeping for Immediate Use*, Beginning Course.

Unit tests, 1 set, 16 cents list. Chapter tests, 1 set, 48 cents list.

23. **TESTS FOR BOOKKEEPING FOR IMMEDIATE USE, BOOK II**, J. G. Kirk and W. R. Odell, The John C. Winston Company. Six

unit achievement tests, two summary tests for third and fourth semesters, and twenty-two chapter tests to accompany *Bookkeeping for Immediate Use*, Advanced Course.

Unit achievement tests, 1 set, 20 cents list. Chapter tests, 1 set, 52 cents list.

- 24. THEORY TESTS FOR BOOKKEEPING**, McFadzen, James A., Lindsay High School, Lindsay, California. Every-Chapter Tests based on *20th Century Bookkeeping and Accounting*, Seventeenth Edition.

One dollar per set of 75 tests.

BUSINESS ARITHMETIC

READING REFERENCES

1. ANDRUSS, H. A. "Problem-Point Tests in Arithmetic," *The Balance Sheet*, South-Western Publishing Company, January, 1937, page 206. (Sample test included.)
2. LOMAX and NEUNER. "Measurement of Business Arithmetic Teaching Results," *Problems of Teaching Business Arithmetic*, Prentice-Hall, Inc., 1932, Chapter XII, \$1.25 list.
3. ROSENBERG, R. R. "Objective Tests in Business Mathematics," Numbers 1 to 10, inclusive, *Business Education World*, September, 1935, 10 cents. (Sample test included.)
4. ROSENBERG, R. R. "An Arithmetic Mastery Test," *Business Education World*, January, 1937, page 279, 10 cents. (Sample test included.)
5. ROSENBERG, R. R. "A Final Examination in Business Mathematics," *Business Education World*, January, 1939, page 423, 10 cents.
6. SMITH, A. M. "General Principles of Diagnostic Testing and Remedial Teaching in Commercial Arithmetic," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 114, \$1.50.
7. VAN TUYL, G. H. "Diagnostic Testing and Remedial Teaching as Applied to Commercial Arithmetic," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 123, \$1.50.

BUSINESS ARITHMETIC TESTS

1. BUSINESS MATHEMATICS TESTS, SERIES A, R. R. Rosenberg, The Gregg Publishing Company. Five tests and a comprehensive final examination to accompany *Essentials of Business Mathematics*, Intensive Course.
Student's edition, 20 cents list. Teacher's edition, 20 cents, net.
2. BUSINESS MATHEMATICS TESTS, SERIES B, R. R. Rosenberg, The Gregg Publishing Company. Eleven tests and a comprehensive final examination to accompany *Business Mathematics—Principles and Practice*, Complete Course.
Student's edition, 24 cents list. Teacher's edition, 24 cents, net.
3. DIAGNOSTIC TESTS IN THE ARITHMETIC OF BUSINESS, F. J. McMacken, J. A. Marsh, and C. E. Baten, Ginn and Company. Twenty-one tests to accompany *The Arithmetic of Business*.
One set of 21 tests, 28 cents list.

4. KINNEY SCALES OF PROBLEMS IN COMMERCIAL ARITHMETIC, L. B. Kinney, Public School Publishing Company. Six scales to accompany any textbook.
Single copies, 5 cents. Package of 25, \$1.00.
Sample set (all tests and direction booklet), 25 cents, postpaid.
5. MANCHESTER SEMESTER-END ACHIEVEMENT TESTS, Bureau of Tests and Measurements, Manchester College, North Manchester, Indiana.
Tests for commercial arithmetic. Less than 10 copies, 5 cents each; 10 to 99 copies, 3 cents each; 100 or more copies, 2 cents each.
6. NEW BIRCH STANDARDIZED TESTS, A. J. Ladd, Lyons and Carnahan. Five reasoning tests, five diagnostic tests, and four achievement tests to accompany *New Birch Rapid Calculation Lessons*.
One complete set, 32 cents list.
7. RATIONAL OBJECTIVE TESTS IN APPLIED BUSINESS CALCULATION, Clyde Blanchard, The Gregg Publishing Company. Three tests to accompany any textbook.
Student's edition sold only in packages of 5 complete sets of tests, 28 cents list. Teacher's edition, including the 3 tests, answers, and directions for using, 8 cents list.
8. THOMPSON-KRONER BUSINESS ARITHMETIC TEST, C. O. Thompson and F. W. Kroner, Prentice-Hall, Inc. One adjustment test and five achievement tests to accompany Thompson's *Business Arithmetic*.
Package of 25 copies of any one test, 75 cents. Less than 25 copies, 4 cents each. Teacher's set, 50 cents. Prices are net.
9. WORKBOOK IN BUSINESS ARITHMETIC, J. W. Smith, South-Western Publishing Company. Seventy-five drills and seventy-five corresponding tests.
List, 60 cents.

BUSINESS LAW

READING REFERENCES

1. ANDRUSS, H. A. "New-Type Testing in Business Law," *Business Education World*, December, 1936, page 297, 10 cents.
2. ANDRUSS, H. A. "True and False—Correction Test," *The Balance Sheet*, South-Western Publishing Company, October, 1934, page 61. (Sample test included.)

BUSINESS LAW TESTS

1. ACHIEVEMENT TESTS, A. L. Lavine and M. Mandell, The John C. Winston Company. Twelve tests to accompany *Business Law for Everyday Use*.
Single set, 40 cents list.
2. BUSINESS LAW OBJECTIVE TESTS, E. M. Kanzer and M. G. Ascher, Prentice-Hall, Inc. Thirteen unit tests and a final test to accompany *Essentials of Business Law*.
List, 52 cents.
3. BUSINESS LAW CASES AND TESTS, H. A. Andruss, Prentice-Hall, Inc. Tests to accompany any textbook.
List, 80 cents.
4. COMMERCIAL LAW ACHIEVEMENT TESTS, P. B. S. Peters, Dwight A. Pomeroy, and Fred H. Green, South-Western Publishing Company. Ten tests for use with *Commercial Law*, Second Edition, by Peters and Pomeroy.
List, 24 cents.
5. COMMERCIAL LAW ACHIEVEMENT TESTS, P. B. S. Peters, Dwight A. Pomeroy, and Fred H. Green, South-Western Publishing Company. Seven tests and one final examination for use with *Commercial Law*, Third Edition, by Peters and Pomeroy.
List, 16 cents.
6. COMMERCIAL LAW ACHIEVEMENT TESTS, P. B. S. Peters and Dwight A. Pomeroy, South-Western Publishing Company. Seven tests and one final examination for use with *Commercial Law*, Fourth Edition, by Peters and Pomeroy.
List, 16 cents.
7. COMMERCIAL LAW TESTS, Harlow Publishing Corporation. Three comprehensive tests to accompany any textbook.
Single copies, 10 cents each, plus postage. Special prices for quantity lots.

8. COMMERCIAL LAW TESTS, R. G. Price, The Gregg Publishing Company. Twelve series of tests to accompany *Essentials of Commercial Law*, Revised Edition, by Whigam, Jones, and Moody.
Student's edition, 28 cents list. Teacher's edition, 28 cents net.
9. NEW BURGESS' COMMERCIAL LAW DIAGNOSTIC TESTS, J. H. Cox, Lyons and Carnahan. Nine unit tests to accompany the *New Burgess' Commercial Law*.
List, 32 cents.
10. PARKE COMMERCIAL LAW TEST, L. A. Parke, Bureau of Educational Measurements, Kansas State Teachers College. One form only.
Specimen set, 10 cents. Quantities less than 25, 2½ cents each. Per 100, \$2.00, f.o.b. Emporia.
11. QUESTIONS AND CASES IN BUSINESS LAW, C. O. Thompson, American Book Company. Fourteen comprehensive tests to accompany any textbook.
List, 44 cents. Manual and key, list, 44 cents.
12. TESTS FOR PRINCIPLES OF BUSINESS LAW, P. B. S. Peters, South-Western Publishing Company. Two tests for use with *Principles of Business Law*.
Test No. 1, Chapters 1-27, package of 10, 20 cents list.
Test No. 2, Chapters 28-46, package of 10, 20 cents list.
13. TESTS IN BUSINESS LAW, K. E. Goodman and W. L. Moore, Ginn and Company. Eleven unit tests to accompany *Introduction to Business Law*.
Pet set, 20 cents list.
14. WESTIN COMMERCIAL LAW ACHIEVEMENT TEST, High School and College, Douglas Westin, California Test Bureau. This is a group test designed to measure the proficiency of students in the commoner, and more essential elements of business law.
Twenty-five booklets, including manual and key, \$1.00, plus postage. Smaller quantities, 5 cents per copy. Manual and key extra. Prices are list.

CLERICAL AND OFFICE PRACTICE

READING REFERENCES

1. "Calculating Machine Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 246, \$2.50. (Twenty per cent discount to members.)
2. COWAN, H. E. "Reaction of Some Teachers to the National Clerical Ability Tests," *The Balance Sheet*, South-Western Publishing Company, February, 1939, page 266.
3. FLAGG, H. "Comments on Filing Ability Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 276, \$2.50. (Twenty per cent discount to members.)
4. HOLDREDGE, DOROTHY. "Comments on Testing Prospective Office Workers," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 285, \$2.50. (Twenty per cent discount to members.)
5. JONES, L. L. "What Clerical Tests Are Trying to Measure in Business, in Civil Service, and in Commercial Classes," *Research Studies in Commercial Education*, University of Iowa, Volume V.
6. KATENKAMP, C. H. "Comments on the Calculation Machine Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 278, \$2.50. (Twenty per cent discount to members.)
7. KORNHAUSER, A. W., and KINGSBURY, F. A. *Psychological Tests in Business*, The University of Chicago Press, 1924, \$1.90.
8. NASH, E. A., and WOODWARD, G. "The Filing Testing Program," *Journal of Business Education*, February, 1939, page 21, 10 cents.
9. NICHOLS, F. G. "Measuring Results of Teaching Clerical Practice," *Journal of Business Education*, May, 1934, page 7, 10 cents.
10. NICHOLS, F. G. "National Clerical Ability Tests," *Business Education World*, January, 1938, page 339, 10 cents.
11. NICHOLS, F. G. "Premature Criticism of the Vocational Ability Testing Program," *Journal of Business Education*, May, 1937, page 8, 10 cents.

CLERICAL AND OFFICE PRACTICE TESTS

1. ADDRESS COPYING TEST, Link, C. H. Stoelting Company. Devised for clerks whose principal occupation is copying addresses from mailing lists and addressing mail.
Package of 100 tests, \$1.50 list.

2. CLERICAL TEST D, E. J. Bengé, Management Service Company. A proficiency test for speed and accuracy in clerical operations.
Per set, including manual, key, norms, and 20 blanks, \$3.00 list.
3. CLERICAL TEST K, E. J. Bengé, C. H. Stoelting Company. A practical test of clerical ability.
Per 25, \$2.25 list. Per 100, \$6.75 list.
4. COLLEGIATE SECRETARIAL TRAINING INVENTORY TEST, Haynes and Humphrey, The Gregg Publishing Company. Tests to accompany *Collegiate Secretarial Training*.
Student's edition and teacher's edition furnished free.
5. COMPTOMETER ADDING TEST, Link and Gilbert, C. H. Stoelting Company. A form for testing operators on the Comptometer and Burroughs Calculator, etc.
Package of 100, 80 cents list.
6. COMPTOMETER EXTENDING TEST, Link and Gilbert, C. H. Stoelting Company. A form for testing operators on the Comptometer and Burroughs Calculator, etc.
Package of 100, 80 cents list.
7. DETROIT CLERICAL APTITUDES EXAMINATION, H. J. Baker and P. H. Voelker, Public School Publishing Company. Test consists of eight parts covering duties of the general clerk.
Single copies, 5 cents. Package of 100, \$4.50. Sample set (test and all accessory material), 20 cents, postpaid. Prices are list.
8. DETROIT GENERAL APTITUDES EXAMINATION, H. J. Baker, P. H. Voelker, and A. C. Crockett, Public School Publishing Company. This examination measures clerical aptitude, mechanical aptitude, and intelligence, in a single booklet.
Single copies, 7 cents. Package of 100, \$6.00. Sample set (includes test booklet, record sheet, answer key, teacher's handbook, and analysis chart), 40 cents, postpaid. Prices are list.
9. FILING TEST, C. H. Stoelting Company. Devised by the Scott Company to eliminate loss of time and money incurred by misspelled correspondence.
Package of 25 tests, \$5.60 list. Per 100 tests, \$16.80 list.
10. FILING TEST, ALPHABETICAL, Link, C. H. Stoelting Company.
Package of 100, \$1.75 list.
11. FULL KEYBOARD ADDING LISTING MACHINE COURSE, Peter L. Agnew and R. C. Goodfellow, South-Western Publishing Company. Two tests to accompany *Full Keyboard Adding Listing Machine Course*.
List, 12 cents.

12. I. E. R. GENERAL CLERICAL TESTS, C-I and C-II, Institute of Educational Research, Columbia University. C-I for clerical aptitude, 10 tests. C-II for clerical ability, 6 tests.
C-I tests, 7 cents each. C-II tests, 5 cents each. Prices are list.
13. MINNESOTA VOCATIONAL TEST FOR CLERICAL WORKERS, D. M. Andrew and D. G. Paterson, The Psychological Corporation.
Specimen set, 25 cents list. Package of 100 tests, \$3.00 list.
14. O'ROURKE CLERICAL APTITUDE TEST, JUNIOR GRADE, L. J. O'Rourke, The Psychological Corporation.
Specimen set, 10 cents list. Package of 100 tests, \$3.00 list.
15. TEN-KEY ADDING LISTING MACHINE COURSE, Peter L. Agnew and R. C. Goodfellow, South-Western Publishing Company. Two tests to accompany *Ten-Key Adding Listing Machine Course*.
List, 12 cents.
16. TESTS ON CRANK-DRIVEN CALCULATOR, R. C. Goodfellow, South-Western Publishing Company. Five tests to accompany *Crank-Driven Calculator Course*.
List, 16 cents.
17. TESTS ON KEY-DRIVEN CALCULATOR, R. C. Goodfellow, R. Scholl, and A. Stern, South-Western Publishing Company. Six tests to accompany *Key-Driven Calculator Course*.
List, 16 cents.
18. THURSTONE EMPLOYMENT TESTS, L. L. Thurstone, World Book Company. Examination in clerical work.
Single copy, 15 cents, postpaid. Package of 25 tests, \$1.50 net.
19. TOPICAL FILING TEST, EASY, Link and Kuehne, C. H. Stoelting Company. Measures analytical ability required for topical filing.
Package of 100, \$1.50 list.

ECONOMIC GEOGRAPHY

ECONOMIC GEOGRAPHY TESTS

1. ECONOMIC GEOGRAPHY, Whitbeck, Durand, and Whitaker, American Book Company. Ten tests included in the workbook to accompany *Working World*.

Sold only with the workbook.

2. ECONOMIC GEOGRAPHY ACHIEVEMENT TESTS, Z. C. Staples, G. M. York, and E. L. Cooper, South-Western Publishing Company. Nine tests and one final examination to accompany *Economic Geography* by Staples and York, Second Edition.

List, 20 cents.

3. ECONOMIC GEOGRAPHY ACHIEVEMENT TESTS, Z. C. Staples, G. M. York, and E. L. Cooper, South-Western Publishing Company. Tests for *Economic Geography*, Third Edition. In publication.

4. ECONOMIC GEOGRAPHY TESTS, Ridgley and Ekblaw, The Gregg Publishing Company. Six tests to accompany *Influence of Geography on Our Economic Life*.

Package of 5 of any one of the 6 tests, 12 cents list. Teacher's edition, 15 cents net.

5. INDUSTRIAL AND COMMERCIAL GEOGRAPHY, Harlow Publishing Company. Three tests and a final examination to accompany any textbook.

Single copies, 10 cents list, plus postage. Special prices for quantity lots.

GENERAL BUSINESS TRAINING

READING REFERENCES

1. LOMAX and HAYNES, "Measurement of Results in Teaching Elementary Business Training," *Problems of Teaching Elementary Business Training*, Prentice-Hall, Inc., 1939, Chapter XII, \$1.25 list.
2. LOMAX and TONNE, "Measurement of Teaching in Economics," *Problems of Teaching Economics*, Prentice-Hall, Inc., 1932, Chapter XI, \$2.00 list. (Sample test included.)
3. SHIELDS, H. G., "An Experimental Business Backgrounds Test," *The Balance Sheet*, South-Western Publishing Company, January, 1931, page 159. (Sample test included.)
4. SHIELDS, H. G., "Development of a Composite Test for Economic Intelligence and Social Understanding Essential to Occupational Effectiveness," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 301, \$2.50. (Twenty per cent discount to members.)
5. THOMPSON, J. M., "A Standardized Test in General Business Information," *Journal of Business Education*, October, 1936, page 11, 10 cents.
6. THOMPSON, J. M., "A Standardized Test in General Business Information," *Journal of Business Education*, November, 1936, page 27, 10 cents.
7. TONNE, H. A., and TONNE, M. H., "Testing Procedure in the Social-Business Subjects," *Social-Business Education in the Secondary Schools*, New York University Press, 1932, Chapter XV.

GENERAL BUSINESS TRAINING TESTS

1. ACHIEVEMENT TESTS, E. H. Crabbe and C. D. Slinker, South-Western Publishing Company. Eight tests and first- and second-semester final examination to accompany *General Business*, Third Edition.
Per set, 8 cents list. Final examination sold separately in packages of 20, 20 cents list.
2. ACHIEVEMENT TESTS, J. H. Dodd, South-Western Publishing Company. Four tests to accompany *Introductory Economics*.
Per set, 8 cents list.
3. ACHIEVEMENT TESTS, H. G. Shields and W. Harmon Wilson, South-Western Publishing Company. Six tests to accompany *Business-Economic Problems*, Complete Text.
Per set, 12 cents list.

4. ACHIEVEMENT TESTS, F. G. Nichols, American Book Company.
Twenty-two tests to accompany *New Junior Business Training*.
Fifteen copies of Tests 1 to 8, 96 cents list. Fifteen copies of Tests 9 to 22, \$1.72 list.
5. ACHIEVEMENT TESTS, F. G. Nichols, American Book Company.
Fourteen tests and one commercial arithmetic test to accompany *Junior Business Training for Economic Living*.
Per set, 16 cents list.
6. ACHIEVEMENT TESTS, ZuTavern, H. M. Rowe Company. Tests to accompany *The Business of Life, Book One*.
Complete set, 8 cents list.
7. ACHIEVEMENT TESTS, ZuTavern, H. M. Rowe Company. Tests to accompany *The Business of Life, Book Two, or Everyday Business*.
Complete set, 8 cents list.
8. ACHIEVEMENT TESTS, ZuTavern, H. M. Rowe Company. Tests to accompany *Business Principles Everyone Should Know*.
Complete set, 15 cents list.
9. OBJECTIVE TESTS, J. Brewer, J. Hurlbut, and J. Caseman, Ginn and Company. Four tests to accompany *Elements of Business Training*, Revised Edition.
Package of 10 copies of any one test, 24 cents list.
10. OBJECTIVE TESTS, Greenstein and Smithline, Lyons and Carnahan.
Twelve tests to accompany *Our Daily Contacts with Business*.
Per set, 20 cents list.
11. OBJECTIVE TESTS IN BUSINESS SCIENCE, SERIES A, L. Jones, The Gregg Publishing Company. Twenty-seven unit tests, four semi-final tests, and two final tests.
Teacher's edition, including one copy of each test (33), one set of instructions, and one set of keys, 60 cents list.
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13. OUR BUSINESS LIFE TESTS, SERIES B, Jones and Puckett, The Gregg Publishing Company. In publication.
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SALESMANSHIP

READING REFERENCES

1. NOLAN, C. A., "Salesmanship Test," Nos. 1 to 4, inclusive, *The Balance Sheet*, South-Western Publishing Company, October, 1931, to January, 1932. (Sample test included.)
2. SHILT, B. A., "Objective Testing in Salesmanship," *The Balance Sheet*, South-Western Publishing Company, December, 1939, page 111. (Sample test included.)

SALESMANSHIP TESTS

1. FINAL EXAMINATION (IN SALESMANSHIP), R. G. Walters, South-Western Publishing Company. To accompany *Fundamentals of Selling*, Third Edition.
List, 2 cents each.
2. TEST FOR ABILITY TO SELL, Moss, Wyle, Loman, and Middleton, Center for Psychological Service.
Per copy, 10 cents list. Per 100, \$9.00 list.

SECRETARIAL TRAINING

READING REFERENCES

1. "Filing Ability Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 252, \$2.50. (Twenty per cent discount to members.)
2. LOSO, F. W., "Testing in Office Practice," *The Balance Sheet*, South-Western Publishing Company, November, 1934, page 108.
3. "Machine Transcribing Ability Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 232, \$2.50. (Twenty per cent discount to members.)
4. NEWMAN, S. K., "Diagnostic Testing and Remedial Teaching in Secretarial Practice," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 41, \$1.50.
5. POOL, L. B., "Comments on the Dictating Machine Transcribing Ability Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 283, \$2.50. (Twenty per cent discount to members.)
6. "The Stenographic Ability Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 139, \$2.50. (Twenty per cent discount to members.)
7. TILFORD, G. R., "Prognostic Tests to Discover Secretarial Ability," *National Contest Journal*, December, 1933, page 20.
8. TYRELL, D., "Discussion of 'Testing the Intelligence of Stenographers,'" *Business Education World*, April, 1934, page 476, 10 cents.
9. WANOUS, S. J., "Employment Tests," *Modern Secretarial Training*, The Ronald Press Company, page 400, \$2.75.
10. WHITE, G., "Testing the Intelligence of Stenographers," *Business Education World*, February, 1934, page 311, 10 cents.
11. WHITELY, S. S., "Predicting Stenographic Success Through Prognostic Tests," *The Balance Sheet*, South-Western Publishing Company, March, 1932, page 242.

SECRETARIAL TRAINING TESTS

1. BLACKSTONE STENOGRAPHIC PROFICIENCY TESTS, E. G. Blackstone and M. W. McLaughlin, World Book Company. Two equivalent forms for measuring stenographic ability.
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SHORTHAND

READING REFERENCES

1. BISBEE, E. V., "Testing Program for Junior Shorthand," *Commercial Education Bulletin*, October, 1931, page 4, Whitewater State Teachers College, Whitewater, Wisconsin.
2. BRAND, LOUIS, "Diagnostic Testing and Remedial Teaching Applied to Pitman Shorthand," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 29, \$1.50.
3. CARMICHAEL, V. N., "Preparation and Partial Standardization of a Testing Program in First-Year Shorthand," Ph.D. Thesis, University of Pittsburgh, 1935.
4. "Diagnostic Testing and Remedial Teaching in Shorthand," *Bulletin 3, High Points in the Work of the High Schools of New York City*, Board of Education, New York, December, 1935, page 51.
5. DUNCAN, M. E., "Prognostic Testing in Shorthand," *Journal of Business Education*, April, 1936, page 15, 10 cents.
6. HAROUN, F. M., "Tests in the Anniversary Edition of the Manual," *American Shorthand Teacher*, November, 1929, to January, 1930.
7. HARRISON, E. W., "Physical Measurements of the Shorthand Test Difficulty," *American Shorthand Teacher*, March, 1930, page 237.
8. "Intermediate Shorthand Theory Examination," *American Shorthand Teacher*, Chapters I-IV, May, 1933, page 404.
9. LESLIE, L. A., "Teaching vs. Testing—Learning by Continued Success Rather Than by Retrieved Failure," *The Teaching of Gregg Shorthand by the Functional Method*, The Gregg Publishing Company, 1935, \$1.20 list.
10. PALMER, E. M., "Diagnostic Grading of Theory Stenographic Tests," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 15, \$1.50.
11. POPPER, L., "German Adaptation of the Hoke Tests," *Business Education World*, April, 1934, page 470, 10 cents.
12. ROLLINSON, E. A., *Diagnostic Testing and Remedial Teaching of Gregg Shorthand*, The Gregg Publishing Company, 1931, \$1.20 list.
13. ROLLINSON, E. A., "The Function of Prognostic, Diagnostic, and Achievement Testing," *National Business Education Quarterly*, December, 1933, page 19, 35 cents.
14. SCHIFF, S. J., "Using the Civil Service Quiz in High School Stenography," *Journal of Business Education*, December, 1933, page 17, 10 cents.

15. SHEARER, A., "Testing the Special Commercial Shorthand Class," *The School*, November, 1936, page 230.
16. SIMPSON, G., "An Experiment in Testing Shorthand and in Suggested Remedies," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 36, \$1.50.
17. SMITH, H. H., "Hoke Prognostic Tests of Stenographic Ability, Results of a Study of Validity," *American Shorthand Teacher*, January, 1930, page 179.
18. TALMAGE, P. S., "Shorthand Theory Examination," *Business Education World*, January, 1936, page 425, 10 cents.
19. TURSE, P. L., "Problems in Shorthand Prognosis," *Journal of Business Education*, May, 1938, page 17, 10 cents.

SHORTHAND TESTS

1. BISBEE JUNIOR AND SENIOR SHORTHAND TESTS, Edith V. Bisbee, Public School Publishing Company. Final tests for first- and second-year students.

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2. BISBEE, EDITH V., and BENSON, MARIE S., Tests for Beginning Shorthand. A booklet of shorthand tests published jointly by the authors.

Single copies may be obtained for \$1.00 from Marie S. Benson, Whitewater State Teachers College, Whitewater, Wisconsin.

3. HIETT STENOGRAPHY TEST (Gregg), V. C. Hiatt, Bureau of Educational Measurements, Kansas State Teachers College. Test I, Forms B and C, covers work of first semester; Test II, Forms B and C, covers work of entire year.

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List, 25 cents.

TYPEWRITING

READING REFERENCES

1. ANDRUSS, H. A., "Problem-Point Tests in Typewriting," *The Balance Sheet*, South-Western Publishing Company, December, 1936, page 155.
2. BOTSFORD, F. R., "Testing as a Teaching Device in Typing," *Journal of Business Education*, October, 1937, page 21, 10 cents.
3. BREIDENBAUGH and EHRENHARDT, *Interesting Things in the Teaching of Typing*, Prentice-Hall, Inc., 1932, 63 cents. (Sample test included.)
4. CARMICHAEL, V. H., "Objective Measurement of Accomplishment in Typewriting of High School Commercial Pupils in Indiana," *Research Studies in Commercial Education*, State University of Iowa, Volume V, pages 125 to 135. Monographs in Education, No. 12, 1932, \$1.00.
5. CLEM, JANE E., "Tests and Contests," *The Technique of Teaching Typewriting*, The Gregg Publishing Company, 1930, Chapter IX, \$2.00 list.
6. DVORAK, A., et al. "What Measurements Show," *Typewriting Behavior*, American Book Company, 1936, Chapter XVI, \$3.00 list.
7. EVERETT, PAULINE. "Results of a First-Semester Typewriting Test," *Journal of Business Education*, December, 1935, page 15, 10 cents.
8. FELTER, EMMA. "General Principles of Diagnostic Testing and Remedial Teaching as Applied to Typewriting," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 45, \$1.50.
9. GRUNWALD, E. E. "Typewriting Speed and Accuracy Tests," *The Balance Sheet*, South-Western Publishing Company, December, 1932, page 182.
10. LOMAX, REYNOLDS, ELY. "Problems of Measurement in Typewriting," *Problems of Teaching Typewriting*, Prentice-Hall, Inc., 1935, Chapter X, \$1.75 list.
11. MILLER, D. F. "Shall We Abolish Typing Speed Tests?" *The Balance Sheet*, South-Western Publishing Company, September, 1935, page 22.
12. PRICE, RAY G. "A Comprehensive Testing Program in Typewriting," *The Balance Sheet*, South-Western Publishing Company, February, 1939, page 244. (Sample test included.)
13. QUINLAN, J. H. "Comments on Typing Ability Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 269, \$2.50. (Twenty per cent discount to members.)

14. SMITH, H. H. "Problems in Diagnostic Testing and Remedial Teaching as Applied to Typewriting," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, page 53, \$1.50.
15. "Typing Ability Test," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, page 164, \$2.50. (Twenty per cent discount to members.)

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1. ACHIEVEMENT TESTS, D. D. Lessenberry and H. Reynolds, South-Western Publishing Company. A set of six tests for first-year typewriting and a set of six tests for second-year typewriting for use with *20th Century Typewriting*, Third Edition. Standard scores are available. List price 12 cents for each set of six tests, or 24 cents for the two sets of twelve tests.
2. BLACKSTONE STENOGRAPHIC PROFICIENCY TESTS, E. G. Blackstone, World Book Company. Five alternate forms for testing speed and accuracy in typewriting.
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3. CLEM JUNIOR AND SENIOR TYPEWRITING TESTS, Jane E. Clem, Public School Publishing Company. Junior Typewriting Test, final test for use with first-year students. Senior Typewriting Test, final test for use with second-year students.
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4. INTERNATIONAL COMMERCIAL SCHOOLS' CONTEST COPY. Twenty-six page booklet "Little Acorn" at \$1.00 per dozen. W. C. Maxwell, Hinsdale High School, Hinsdale, Illinois.
5. KAUZER TYPEWRITING TESTS, Adelaide Kauzer, Bureau of Educational Measurements, Kansas State Teachers College. Tests I and II, Forms A and B for first- and second-year work.
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6. KIMBALL CONTEST COPY, J. N. Kimball, The Gregg Publishing Company. Typing speed tests.
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7. MANCHESTER SEMESTER-END ACHIEVEMENT TESTS, Bureau of Tests and Measurements, Manchester College, North Manchester, Indiana.
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2. **THE GREGG PUBLISHING COMPANY.** Tests in shorthand and typewriting for all contest purposes. Address A. A. Bowle, The Gregg Publishing Company. Write for prices.
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4. **STUDEBAKER, Dr. M. E.**, Ball State Teachers College, Muncie, Indiana. Tests for first- and second-year shorthand, first-year bookkeeping, and typewriting. Sample tests, 10 cents each, plus 3 cents for postage; 100 copies or less, 4 cents each; 101 to 300 copies, 3 cents each; 301 to 600 copies, 2 cents each; 601 or more copies 1½ cents each. Quantity orders, minimum price of \$1.00.
5. **TILFORD, GEORGE R.**, Syracuse University, Syracuse, New York. Tests for first- and second-year bookkeeping, commercial law, economics, and commercial arithmetic. Available with key at 20 cents each. Copies as far back as 1936 may be ordered. Write for information on quantity prices.

SELECTED LIST OF BOOKS ON TESTS AND MEASUREMENTS

1. COCKS, A. W. *The Pedagogical Value of True-False Examinations*, Warwick and York, 1929, \$2.50 plus postage.
2. CODY, SHERWIN. *Commercial Tests and How to Use Them*, World Book Company, 1920, \$1.20 list.
3. "Diagnostic Testing and Remedial Teaching," *Second Yearbook*, Commercial Education Association of New York City and Vicinity, 1932, \$1.50.
4. ELLIS, ROBERT S. *Standardizing Teachers' Examinations and the Distribution of Class Marks*, Public School Publishing Company, 1927, 75 cents postpaid.
5. DOUGLASS, H. R. *Modern Secondary Education*, Houghton Mifflin Company, 1938, \$3.00.
6. FREEMAN, FRANK N. *Mental Tests*, Revised Edition, Houghton Mifflin Company, 1939, \$2.50.
7. GARRETT, HENRY E. *Statistics in Psychology and Education*, Second Edition, Longmans, Green and Company, 1937, \$3.50.
8. GREENE, H. A., and JORGENSEN, A. M. *The Use and Interpretation of High School Tests*, Longmans, Green and Company, 1936, \$3.50.
9. GREGORY, C. A. *Fundamentals of Educational Measurement*, D. Appleton-Century Company, 1922, \$2.25.
10. HAWKES, H. E., LINDQUIST, E. F., and MANN, C. R. *The Construction and Use of Achievement Examinations*, Houghton Mifflin Company, 1936, \$2.50.
11. HULL, CLARK L. *Aptitude Testing*, World Book Company, 1938, \$2.68.
12. KEELY, TRUMAN L. *Interpretation of Educational Measurements*, World Book Company, 1927, \$2.20.
13. KEYS, NOEL. *The Improvement of Measurement Through Cumulative Testing*, Bureau of Publications, Columbia University, 1928, \$1.60.
14. LANG, A. R. *Modern Methods in Written Examinations*, Houghton Mifflin Company, 1930, \$2.00.
15. LEE, J. MURRAY. *A Guide to Measurement in Secondary Schools*, D. Appleton-Century Company, 1936, \$2.75.
16. McCALL, W. A. *Measurement*, The Macmillan Company, 1939, \$4.00.
17. "Measuring for Vocational Ability in the Field of Business Education," *Tenth Yearbook*, Eastern Commercial Teachers Association, 1937, \$2.50. (Twenty per cent discount to members.)

18. MONROE, W. S., DEVOSS, J. C., and KELLY, F. J., *Educational Tests and Measurements*, Houghton Mifflin Company, 1924, \$2.50.
19. ODELL, C. W. *Traditional Examinations and New-Type Tests*, D. Appleton-Century Company, 1928, \$2.50.
20. ODELL, C. W. *Educational Measurement in High School*, D. Appleton-Century Company, 1930, \$3.25.
21. ORLEANS, J. S., and SEALY, G. A. *Objective Tests*, World Book Company, 1928, \$2.20.
22. OTIS, ARTHUR S. *Statistical Methods in Educational Measurement*, World Book Company, 1926, \$2.16.
23. PATERSON, DONALD G. *Preparation and Use of New-Type Examinations*, World Book Company, 1926, 60 cents.
24. PRESSEY, S. L., and COLE, LUELLA. *Methods of Handling Test Scores*, World Book Company, 1926, 60 cents.
25. RUCH, G. M. *The Improvement of the Written Examination*, Scott, Foresman and Company, 1924, \$1.80.
26. RUCH, G. M. *The Objective or New-Type Examination*, Scott, Foresman and Company, 1929, \$2.20.
27. RUCH, G. M., and STODDARD, G. D. *Tests and Measurements in High School Instruction*, World Book Company, 1927, \$2.20.
28. SMITH, H. L., and WRIGHT, W. W. *Tests and Measurements*, Silver, Burdett Company, 1928, \$3.20.
29. SYMONDS, P. M. *Measure in Secondary Education*, The Macmillan Company, 1927, \$2.75.
30. TIEGS, ERNST W. *Tests and Measurements in the Improvement of Learning*, Houghton Mifflin Company, 1939, \$2.75.
31. TRABUE, M. R. *Measuring Results in Education*, American Book Company, 1924, \$2.20.
32. WEIDEMANN, CHARLES C. *How to Construct the True-False Examination*, Bureau of Publications, Columbia University, 1926, \$1.60.
33. WILSON-HOKE. *How to Measure*, The Macmillan Company, 1928, \$2.25.
34. WOOD, BEN D. *Measurement in Higher Education*, World Book Company, 1923, \$2.16.
35. WRIGHT, W. W. *Visual Outline of Educational Tests and Measurements*, Longmans, Green and Company, Inc., 1937, 75 cents.

SPECIAL READING REFERENCES

(Books and Articles)

1. BLACKSTONE, E. G. "Testing in Commercial Education," *Commercial Education in Secondary Schools*, Kitson, H. D., Ginn and Company, 1929, Chapter XVII, \$2.20 list.
2. CARLSON, P. A. "The Measurement of Business Education," Monograph 18, South-Western Publishing Company, furnished free.
3. KIDD, E. T. "City-Wide Tests in Commercial Education and How to Use Them," *The Balance Sheet*, South-Western Publishing Company, November, 1936, page 124.
4. LOMAX, P. S. "Measurement of Results," *Commercial Teaching Problems*, Prentice-Hall, Inc., 1928, Chapter X, \$1.25 list.
5. McCAUSLAND, I. M. "If We Must Test, Let's Enjoy It," *The Balance Sheet*, South-Western Publishing Company, April, 1938, page 349.
6. MILLER, J. W. "Intelligence Testing—Its Significance in Commercial Teaching," *Methods in Commercial Teaching*, South-Western Publishing Company, 1925, Chapter II, \$2.80 list.
7. TENNEYCK, H. E. "The Testing Movement," *The Balance Sheet*, South-Western Publishing Company, January, 1931, page 149.

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1. American Book Company, 300 Pike Street, Cincinnati, Ohio.
2. American Shorthand Teacher, The Gregg Publishing Company, 270 Madison Avenue, New York City.
3. The Balance Sheet, South-Western Publishing Company, 201-203 West Fourth Street, Cincinnati, Ohio.
4. Bureau of Educational Measurements, Kansas State Teachers College, Emporia, Kansas.
5. Bureau of Publications, Teachers College, Columbia University, New York City.
6. Business Education World, The Gregg Publishing Company, 270 Madison Avenue, New York City.
7. California Test Bureau, 3636 Beverly Boulevard, Los Angeles, California.
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14. The Gregg Publishing Company, 270 Madison Avenue, New York City.
15. Harlow Publishing Corporation, Oklahoma City, Oklahoma.
16. Houghton Mifflin Company, 2 Park Street, Boston, Massachusetts.
17. High Points Bulletin, Board of Education, 500 Park Avenue, New York City.
18. Institute of Educational Research, Teachers College, Columbia University, New York City.
19. The John C. Winston Company, 1006-1016 Arch Street, Philadelphia, Pennsylvania.
20. Journal of Business Education, 512 Brooks Building, Wilkes-Barre, Pennsylvania.
21. Longmans, Green and Company, Inc., 114 Fifth Avenue, New York City.
22. Lyons and Carnahan, 2500 Prairie Avenue, Chicago, Illinois.
23. The Macmillan Company, 60 Fifth Avenue, New York City.

24. Management Service Company, 3136 North 24th Street, Philadelphia, Pennsylvania.
25. National Business Education Quarterly, The Department of Business Education, 1201 Sixteenth Street, Northwest, Washington, D. C.
26. National Contest Journal, George R. Tilford, State Contest Manager, 101 Slocum Hall, Syracuse University, Syracuse, New York.
27. New York University Press, Washington Square, New York City.
28. Pitman Publishing Corporation, 2 West 45th Street, New York City.
29. Prentice-Hall, Inc., 70 Fifth Avenue, New York City.
30. The Psychological Corporation, 522 Fifth Avenue, New York City.
31. Public School Publishing Company, 509-513 North East Street, Bloomington, Illinois.
32. Remington-Rand, Inc., 465 Washington Street, Buffalo, New York.
33. Research Studies in Commercial Education, University of Iowa, Iowa City, Iowa.
34. The Ronald Press Company, 15 East 26th Street, New York City.
35. The H. M. Rowe Company, 624 North Gilmore Street, Baltimore, Maryland.
36. The School, Board of Education of Ontario, 371 Bloor Street, Toronto, Ontario, Canada.
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44. The University of Chicago Press, 5750 Ellis Avenue, Chicago, Illinois.
45. Warwick and York, Inc., 10 East Center Street, Baltimore, Maryland.
46. Woodstock Typewriter Company, Woodstock, Illinois.
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